



Course Syllabus

Course	MNGT 3290 Business Law I
Term	Fall II 2008
Instructor	Name: Gwen Babb, Esquire Phone: (803) 216-9742 Email: gbabb@sc.rr.com
Catalog Description	Studies the nature, source, and development of business law. Emphasizes analysis of the law of contracts and laws affecting sales, warranties, and consumer protection.
Prerequisites	None.
Course Level Learning Outcomes	<ol style="list-style-type: none">1. To acquire an awareness of business ethics.2. To explain the relationship of law and ethics.3. To acquire a basic explaining of the court/legal system in the United States4. To acquire a general knowledge of Constitutional, contract, sales, tort, and product liability laws.5. To develop confidence in recognizing, legal issues of concern to the business community.6. To acquire the skill of legal reasoning.7. To learn to apply legal principles introduced in the classroom to business situations.
Materials	<u>Business Law Today: Standard Edition – Text and Summarized Cases—E-Commerce, Legal, Ethical and International Environment (with Online Research Guide), 7th Edition</u> , by Roger LeRoy Miller and Gaylord A. Jentz. In addition, current news and business articles to supplement and expand on the text material
Grading	NOTE: THE INSTRUCTOR RESERVES THE RIGHT TO ALTER THIS SYLLABUS AS MAY BE REQUIRED TO ASSURE ATTAINMENT OF THE COURSE OF OBJECTIVES.

	<p>The different components for your final grade will be weighted as follows:</p> <table border="0"> <tr> <td>Exam #1</td> <td>25%</td> </tr> <tr> <td>Exam #2</td> <td>25%</td> </tr> <tr> <td>Exam #3</td> <td>25%</td> </tr> <tr> <td>Class Participation:</td> <td>20%</td> </tr> </table> <p>** Classroom participation consists of, but is not limited to, the students active and meaningful participation in class discussions and completion of any writing assignment(s).</p> <p><u>Failure to timely turn in assignments and exams will result in lowering of the grade by one letter grade for each day the assignment or exam is not turned in.</u></p> <p>The UNDERGRADUATE catalog provides these guidelines and grading options:</p> <p>Letter Grade System for Undergraduate courses:</p> <table border="0"> <tr> <td>A/A-</td> <td>Superior work in the opinion of the instructor</td> </tr> <tr> <td>B+/B/B-</td> <td>Good work in the opinion of the instructor</td> </tr> <tr> <td>C+/C/C-</td> <td>Satisfactory work in the opinion of the instructor</td> </tr> <tr> <td>D+/D</td> <td>Passing, but less than satisfactory work in the opinion of the instructor</td> </tr> <tr> <td>I</td> <td>Incomplete work in the opinion of the instructor</td> </tr> <tr> <td>ZF</td> <td>An incomplete which was not completed within one year of the end of the course.</td> </tr> <tr> <td>F</td> <td>Unsatisfactory work in the opinion of the instructor</td> </tr> <tr> <td>W</td> <td>Withdrawn from the course</td> </tr> </table>	Exam #1	25%	Exam #2	25%	Exam #3	25%	Class Participation:	20%	A/A-	Superior work in the opinion of the instructor	B+/B/B-	Good work in the opinion of the instructor	C+/C/C-	Satisfactory work in the opinion of the instructor	D+/D	Passing, but less than satisfactory work in the opinion of the instructor	I	Incomplete work in the opinion of the instructor	ZF	An incomplete which was not completed within one year of the end of the course.	F	Unsatisfactory work in the opinion of the instructor	W	Withdrawn from the course
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<p>Activities</p>	<p>Classes will include lectures, group exercises, written exercises and discussions of course materials and short cases. For all classes you are expected to have read the assigned chapters before class each week. This will enable you to participate in any exercises and/or discussions and to ask questions about material you didn't understand.</p> <p>There will be three exams. The examinations will consist primarily of multiple choice questions and/or short answers, and/or short essay questions. The instructor will inform the class prior to the exam as to which format will be utilized. The exams will cover all of the assigned readings, even if the material was not discussed in class. In addition, you may be tested on information introduced in lectures, videos, or cases, but which is not covered in the textbook.</p>																								
<p>Policy Statements: University Policies</p>	<p>University policies are provided in the current course catalog and course schedules. They are also available on the university website. This class is governed by the university's published policies. The following policies are of particular interest:</p> <p>Academic Honesty The university is committed to high standards of academic honesty.</p>																								

	<p>Students will be held responsible for violations of these standards. Please refer to the university’s academic honesty policies for a definition of academic dishonesty and potential disciplinary actions associated with it.</p> <p>Drops and Withdrawals Please be aware that, should you choose to drop or withdraw from this course, the date on which you notify the university of your decision will determine the amount of tuition refund you receive. Please refer to the university policies on drops and withdrawals (published elsewhere) to find out what the deadlines are for dropping a course with a full refund and for withdrawing from a course with a partial refund.</p> <p>Special Services If you have registered as a student with a documented disability and are entitled to classroom or testing accommodations, please inform the instructor at the beginning of the course of the accommodations you will require in this class so that these can be provided.</p> <p>Disturbances Since every student is entitled to full participation in class without interruption, disruption of class by inconsiderate behavior is not acceptable. Students are expected to treat the instructor and other students with dignity and respect, especially in cases where a diversity of opinion arises. Students who engage in disruptive behavior are subject to disciplinary action, including removal from the course.</p> <p>Student Assignments Retained From time to time, student assignments or projects will be retained by The Department for the purpose of academic assessment. In every case, should the assignment or project be shared outside the academic Department, the student's name and all identifying information about that student will be redacted from the assignment or project.</p>
<p>Course Policies</p>	<ul style="list-style-type: none"> • This syllabus may be revised at the discretion of the instructor without the prior notification or consent of the student. The instructor reserves the right to add, delete, or modify the format outlined in the syllabus. Any changes will be announced during class. The schedule below presents an approximate expectation of course progress. All assignments should be submitted on time. • Academic Dishonesty: Webster University strives to preserve academic honor and integrity by repudiating all forms of academic

and intellectual dishonesty, including cheating, fabrication, plagiarism, and facilitation of academic dishonesty. Academic dishonesty is unacceptable and may result in disciplinary action, as outlined in the Graduate Studies catalog.

- Punctual attendance at all classes is expected. Attendance at first week of class is mandatory, as a lot of material will be covered during this class. Students who enter weekly class sessions after attendance is taken will be expected to notify instructor of attendance prior to the end of the class period
- Class cancellations due to holidays and inclement weather may be rescheduled at the instructor’s discretion. **Make-ups for missed examinations are not allowed unless there are prior arrangements between the instructor and student, extenuating circumstances or a verifiable emergency. Extenuating circumstances and/or emergency situations will be determined by instructor on a case-by-case basis**

Week	Topics	Chapters in Text
1	Introduction to Course Materials; Introduction to Law and Constitutional Law	1-2
2	Courts and Alternative Dispute Resolution Torts and Cyber Torts	3-4
3	Torts (cont’d) Intellectual Property EXAM 1	4-5
4	Criminal Law and Cyber Crimes Ethics and Professional Responsibility	6,7
5	Nature and Classification Agreement and Consideration	8-9
6	Capacity and Legality Defenses to Contract Enforceability EXAM 2	10-11
7	Third Party Rights and Discharge Breach and Remedies	12-13
8	E-Contracts The Formation of Sales and Lease Contracts	14-15
9	Title and Risk of Loss EXAM 3	16